

Business Law Services for Business Owners

We Are Here for YOU Because that is What We Do

The Small Business Administration states that there are about 30 million small businesses in the US which employ about 59 million people. By the end of June half of these businesses may be gone. In this environment you need all the help you can get.

The Law Office of Donald W. Hudspeth PC is known for its representation of owner-operated businesses, large and small, because that is all we do. And, we have been doing it for a while - more than 25 years. In addition, Don Hudspeth, the founder of the firm, operated small businesses before going to law school. He has taught business law at ASU. Don has also been in business through at least four recessions. Sometimes, because of the very large number of businesses and business cases we have handled (about 12,000) we can advise on your business model and provide information about what clients (no names of course) in a similar situation have done, what worked and what did not work.

The firm also has an engineer-attorney and intellectual property lawyer on staff. With this background we are uniquely suited to help your business not be one that disappears. Here, is a partial list of “survival services” we can provide to your business:

1. Advice about staying open: Whether your business can stay open during shut down and how.
2. Information and advice regarding the various loan programs available in response to the coronavirus: What they are, how they work, and when you can get the money
3. Consultation and advice re employment issues, including layoffs, reduced hours, furloughs, etc.
4. Advice re enforcing customer and other contracts to maintain cash flow
5. Contract defenses, e.g. how to deal with leases, franchises and other contracts that no longer make sense
6. Succession planning, exit planning, buy-sell agreements for your business
7. Medical power of attorney and similar documents.
8. “Bullet Proof” Asset protection
9. Sales/service agreements which greatly limit liability and economic exposure
10. Advice regarding and collection of accounts receivables
11. Advice re handling accounts payable and debt
12. Negotiating payment “work-outs” and forbearance with creditors
13. Recession based marketing approaches
14. Non-competition, non-solicitation, confidentiality and non-disparagement agreements for exiting partners and employees.
15. “Black Hat” legal advice and “White Hat” practical advice regarding any business legal matter.